

# YOUR NOVEMBER CPD GUIDE

## MELBOURNE

22 - 25 November 2016

InterContinental Melbourne, The Rialto



**EARLY  
BIRD OFFER**

**REGISTER & PAY  
BY 14 OCTOBER 2016  
& SAVE!**

**legalwise**  
SEMINARS

Celebrating 14 years as  
Australia's #1 legal CPD provider

**COMPLETE YOUR CPD REQUIREMENTS  
BEFORE THE MARCH RUSH AND STAY  
AHEAD OF THE GAME**

## SCHOOL LAW CONFERENCE

1611V01

TUESDAY, 22 NOVEMBER 2016

9.00AM TO 5.15PM

\$860

For the first time ever, Melbourne's premier School Law Conference now offers two streams, allowing you to delve deeper into the issues their role. Legal risk. It's the number one concern for many schools. And if it isn't, it should be. From duty of care to dealing with aggressive leading school law conferences offers pragmatic advice from legal experts to guide you through today's challenges that could present

that you encounter. Choose to move between streams, or send multiple staff so that everyone benefits from tailored training specific to parents, schools are bombarded with tricky situations that staff may not necessarily be prepared or trained to deal with. Our industry you with a serious legal risk tomorrow.

## MORNING SESSION : 9.00AM TO 1.15PM

## CHOOSE STREAM A OR B

\$480

## STREAM A: EMPLOYMENT LAW AND HEALTH AND SAFETY CONCERNS IN SCHOOLS

1611V01A

» Chair: **Louise Houlihan**, Principal, Sladen Legal**Serious Incident Management: From Notification to Prosecution**

- Incident management: What must a school have in place?
- When is an incident notifiable to the Regulator?
- Incident investigations: preserving the school's position
- Dealing with third parties: families, media and stakeholders
- What happens if the school is prosecuted for a safety incident?

» Presented by **Patrick Barry**, Barrister, Howard Zelling Chambers**Addressing Mental Health Issues in the Workplace**

Education involves high risk employment where staff mental health concerns are common. How can schools cope?

- Best practice in managing health and safety, attendance and performance
- Medical information and privacy
- Avoiding discrimination and adverse action claims

» Presented by **Catherine Dunlop**, Partner, Maddocks**Responding to Staff Complaints: A Staff Bullying Case Study**

- The difference between informal and formal complaints
- Getting the initial response to a complaint right
- Deciding whether to appoint an external investigator and rely on legal professional privilege
- Tips for an effective investigation and traps for the unwary school
- Dealing with vexatious complaints

» Presented by **Ben Tallboys**, Senior Associate, Russell Kennedy**Speaking out of School: Social Media and After-Hours Staff Conduct**

- What are schools entitled to know about the background of school staff?
- When does conduct outside of work hours become a workplace issue?
- Social media governance: when a click of the mouse creates an extension of the workplace

» Presented by **Michaela Moloney**, Partner and **Katie Sweatman**, Senior Associate, K&L Gates

## STREAM B: ON THE FRONT LINE: STUDENT WELLBEING AND THE LAW

1611V01B

» Chair: **Tim Jezard**, Head of Student Services, Overnewton Anglican Community College**LGBTIQ Students and Sexuality Issues in Schools**

- The legal considerations that arise in the context of LGTBIQ students, including:
  - A school's duty of care to students
  - Obligations under anti-discrimination legislation
  - Obligations under health and safety legislation
- How to navigate the legal framework when dealing with the practical day to day issues arising in schools

» Presented by **Justine Kelly**, Special Counsel, Norton Gledhill**Students with Disabilities and Additional Learning Needs**

- Disabilities defined
- Obligation to make 'reasonable adjustments'
- When 'reasonableness' goes too far: 'unjustifiable hardship'
- Key issues in practice: managing enrolments, challenging behaviour and unreported disabilities
- Case examples

» Presented by **Nicholas Duggal**, Partner and **Elizabeth Aitken**, Associate, Tress Cox Lawyers**Cyber-Bullying and Social Media: The Current Reality**

- Educating students, parents and teachers
- At what point must the school step in?
- Recent case studies and issues involving schools and cyberbullying
- Serious consequences that bullies can face

» Presented by **Tony Carbone**, Managing Partner, Nowicki Carbone; Deputy Chair, Bully Zero Australia Foundation**Student Discipline**

- Discipline options
- Suspension and expulsion
- Student searches and restraint
- Harmful items
- Sexual misconduct

» Presented by **Steven Troeth**, Partner, Gadens; Member, ANZELA

OR

OR

## AFTERNOON SESSION : 2.00PM TO 5.15PM

## CHOOSE STREAM A OR B

\$480

## STREAM A: LEGAL COMPLIANCE CONCERNS FOR SCHOOLS

1611V01C

» Chair: **Felicity Cara-Carson**, Senior Associate, Pointon Partners**The Enrolment Contract: Getting it Right**

- Who are the parties and when is a contract formed?
- Essential parts of the contract: express and implied terms
- Variation of the contract
- Australian Consumer Law
- Discrimination
- Breach of enrolment contract: issues around fees

» Presented by **Leneen Forde**, Principal, Norton Gledhill; Sessional Member, Victorian Institute of Teaching**Role of the School in Family Law Processes**

- Responsibilities of the school in enforcing court orders and subpoenas
- Understanding parenting arrangements and shared parental responsibility
- Parent and student consent: best practices for working with separated parents and divided and blended families
- Privacy issues for students
- Giving evidence in proceedings

» Presented by **Tim Mulvany OAM**, Partner, TJ Mulvany & Co; President, Children's Protection Society**Child Safe Standards Update**

- Update on the Child Safe Standards: What have we learnt?
- Legal aspects of a claim of child abuse
- How to respond to complaints of child abuse
- Record keeping and confidentiality
- Practical case studies from child abuse claims

» Presented by **Skye Rose**, Senior Lawyer, Moores Legal

“ Have been coming for over 10 years and enjoying legal opinion ”

## STREAM B: DUTY OF CARE POLICIES WORKSHOP: SCHOOL RESPONSIBILITY AND RISK MANAGEMENT

1611V01D

**Duty of Care Policies: An Interactive Workshop**

This workshop will consider example policies and discuss their points of strength and their weaknesses. Utilise this valuable policy interpretation workshop to tighten your school's duty of care policies. The workshop will also discuss important points for your staff to know if a duty of care complaint is made against them.

**Duty of Care for Schools and Teachers**

- Understanding your Duty of Care
- Obligations on yard duty
- Before and after school care
- Sport and other injuries
- Record keeping and risk management

**Bullying and Effective Risk Management**

- When are schools and teachers liable?
- Does the duty of care extend outside the school gates?

**Technology and Online Misconduct**

- What are the legal consequences of misuse of technology in schools?
- Avoiding misuse of technology by students
- Appropriately dealing with online incidents

**Camps and Excursions**

- Duty of care on camps
- What should your school's policy cover?
- Risk assessments for camps and excursions

**Policy Review and Workshop**

- Analysis of example policies and their strong and weak points
- Utilising this valuable policy interpretation workshop to tighten your school's policies and stay on top of your Duty of Care obligations

Bring your questions and your insights for a lively and informative workshop and Q&A where you can find the answers to your most pressing duty of care and policy questions.

» Presented by **Marini Mann**, Special Counsel, Gilchrist Connell

ATTEND AND EARN

7 CPD units in Substantive Law

7  
CPD  
UNITS

# ONE FLAT FEE FOR ALL YOUR CPD!

## PLUS MANY OTHER BENEFITS...

- ✓ **SAVE MONEY** - \$895 for 10 CPD points a saving of 40% off standard registration price
- ✓ **FREE SEMINAR PAPERS** - Receive 10 free papers of your choice
- ✓ **SAVE TIME** - You no longer have to struggle to find relevant CPD programs as we have over 550 seminars to choose from.
- ✓ **FLEXIBLE FORMAT** - You can choose to attend in person, via live web or as an on demand recording
- ✓ **MANAGE YOUR CPD POINTS** - At the end of the year we will give you a summary of your points gained from CPD activity with Legalwise Seminars. All subscriptions are valid from 1 April to 31 March annually.

## INTERESTED?

THEN SIGN UP TODAY FOR LEGALWISE SEMINARS CPD SUBSCRIPTION, CALL (02) 9387 8133 OR EMAIL [INFO@LEGALWISESEMINARS.COM.AU](mailto:INFO@LEGALWISESEMINARS.COM.AU)

### YOUR DETAILS:

Title First name \_\_\_\_\_  
 Last name \_\_\_\_\_  
 Job title \_\_\_\_\_  
 Organisation \_\_\_\_\_  
 Postal address \_\_\_\_\_  
 \_\_\_\_\_  
 City \_\_\_\_\_ State \_\_\_\_\_ Postcode \_\_\_\_\_  
 DX \_\_\_\_\_  
 Email \_\_\_\_\_  
 Ph \_\_\_\_\_ Fax \_\_\_\_\_ Mob \_\_\_\_\_

### LEGALWISE SEMINARS CPD SUBSCRIPTION FOR \$895 OFFER

Yes, please sign me up for the 2016/2017 CPD year for a total price of \$895

### PAYMENT DETAILS:

All registrations must be paid in full prior to the date of the event. All prices include GST and P&H. This document will be a tax invoice for GST when fully completed and you make a payment that is under \$1000. Please take a photocopy for your records.

**Electronic Funds Transfer:**  
 For EFT payment please call accounts on (02) 9387 8133 for details. Please email your remittance advice to [accounts@legalwiseseminars.com.au](mailto:accounts@legalwiseseminars.com.au).

**Charge \$** \_\_\_\_\_ to my  MasterCard  Visa  AMEX

Card Number

Expiry Date   /   Security Number

CVV number for Amex is 4 digits on the front of the card. All other cards last 3 digits on back.

**Cheque** Please find enclosed a cheque for \$ \_\_\_\_\_ made payable to Legalwise Seminars Pty Ltd ABN 40 049 329 749 ACN 102 742 843

Cardholder's name: \_\_\_\_\_

Cardholder's signature: \_\_\_\_\_  
Not valid without signature

## MAKING ADMINISTRATIVE DECISIONS

1611V02

TUESDAY, 22 NOVEMBER 2016 9.00AM TO 1.15PM \$480

When are reasons for decisions required, where does criminal law stop and administrative law begin and how do procedural indulgences show in decision making and reviews? These are all topics that challenge the predictability and expected outcome of legal proceedings in administrative law. Decision makers and those practising in administrative law cannot afford to miss this program.

» Chair: **His Honour Tom Wodak**, former County Court Judge, former Principal Character Decision Maker, Department of Immigration and Citizenship

### Interplay Between Administrative Law and Coextensive Criminal Proceedings

- Do the *McMahon v Gould* right to silence stay principles need to be recalibrated in light of the 'the companion rule expressed' in *X7, Lee No. 1 & 2*, and *Zhou*?
- When an administrative inquiry will be in contempt and how to avoid it: the rule in *Hammond*
- How to marshal the evidence to make a stay application
- How to resist a stay application, or get around one, and when to concede

» Presented by **Justin Wheelahan**, Barrister, Owen Dixon Chambers West

### Preparing Reasons for Administrative Decisions

- When are reasons for decisions required to be given by a decision maker?
- How can reasons be drafted to effectively communicate a decision?
- Understanding where reasons often fail to be understandable and defensible
- How can you reduce the prospects of reasons being challenged in a court or tribunal

» Presented by **Kylie Evans**, Barrister, Owen Dixon Chambers West

### Procedural Indulgences for Applicants in Administrative Decision Making and Reviews

- Indulgences: adjournment, delay, further opportunity and the nature of administrative proceedings
- Procedural fairness: assistance to be provided by the administrative decision maker
- Valid and invalid reasons for refusing indulgences: balancing competing interests
- Recent trends and attitudes by courts

» Presented by **Angel Aleksov**, Barrister, Castan Chambers

### Administrative Law Developments in 2016

- Procedural fairness and unrepresented litigants: *AMF15 v Minister for Immigration and Border Protection [2016]*
- Legal unreasonableness: *Minister for Immigration & Border Protection v Eden [2016]*
- Statutory requirements in commercial decisions: *Acquista Investments Pty Ltd & Anor v. The Urban Renewal Authority & Ors [2015]*
- Public sector integrity bodies in Victoria: challenges and developments

» Presented by **Gerard O'Shea**, Barrister, Joan Rosanove Chambers

### ATTEND AND EARN

4 CPD units in Substantive Law



## CPD MANDATORIES FOR IN-HOUSE COUNSEL: YOU AGAINST THE WORLD

1611V03

TUESDAY 22 NOVEMBER 2016 2:00PM TO 5:15PM \$480

In-house counsel used to be seen as a resource. Now they're cost centres that must demonstrate value or suffer the consequences. You may be great at your job, but if you can't prove your worth, you'll pay the price. Master how to take control of your career and your future.

» Chair: **Eugene Foo**, Senior Legal Counsel, Latitude Financial Services (Formerly GE Capital).

### Practice Management & Business Skills Proving Your Worth to the Wider Organisation

Executives can point to profits. Lawyers in firms can trumpet their billable hours. But how can you irrefutably demonstrate your value when being more cost-effective than external counsel simply isn't enough anymore?

- Quality and value: half as costly and twice as good as external counsel
- Efficiency: leveraging an intimate knowledge of the company and all its facets
- Team player: improving the inner workings of the company
- Responsibility and accountability: taking charge

» Presented by **Pearl Dreier**, Chief Legal Counsel, RACV Legal Services

### Ethics & Professional Responsibility When In-House Counsel and Management Don't See Eye to Eye

You explain to management why the company can't do something. They then proceed to do exactly what you said they shouldn't. What now?

- Your ethical duty: obligations when management acts against your advice after you raised ethical concerns; what to document and when to notify a third-party
- Your duty to the company: What if there's a strong commercial incentive for an action that falls in a murky grey area ethically? Finding the balance, suggesting alternatives and getting management to see it your way
- What about you? Protecting yourself, your job and your professional future while still meeting your ethical duties

» Presented by **John Snowden**, Chief Legal Officer, Northern Health

### Professional Skills

#### A Seat at the Table: Governance Skills, Corporate Boards, and Becoming a Business Partner

What better way to become an irreplaceable asset than by branching out beyond legal advice and securing a spot on the corporate board?

- What directors want from you
- The skills needed in the boardroom to succeed and how to cultivate them
- Influence and power: making your voice heard in the decision-making process
- Leveraging assertiveness, leadership and your legal skills

» Presented by **Brendan Earle**, Partner, Herbert Smith Freehills

### ATTEND AND EARN

1 CPD unit in Practice Management & Business Skills  
 1 CPD unit in Ethics & Professional Responsibility  
 1 CPD unit in Professional Skills



# INAUGURAL REGULATORY ENFORCEMENT CONFERENCE

WEDNESDAY, 23 NOVEMBER 2016

9.00AM TO 5.15PM

1611V06

\$860

An ominous letter from ASIC. The Ombudsman or handle your business. Master how to do the latter treacherous world of regulatory enforcement.

would like a word. Three missed calls from the ATO. The ACCC is at your door. You have two options: PANIC with real-world guidance from the experts and the Regulators on navigating the increasingly frequent and

## SESSION 1: REGULATORY PRACTICE AND PROCEDURE

\$480

9.00AM TO 1.15PM

1611V06A

» Chair: **David Grant**, Partner, Logie-Smith Lanyon Lawyers

### An Uninvited Guest: What to do When the Regulator Comes Knocking

- Step-by-step guide for navigating, and surviving, the process
  - Being prepared before the Regulator ever darkens your door
  - Communicating with the Regulator
  - Critical documentation issues
  - Above all else, what not to do
- Know your foe: coercive investigatory powers
  - Understanding the powers to compel
  - Identifying the scope of the powers
  - Important limitations: what the Regulator can and cannot do with your information
  - Admissibility issues

» Presented by **Fred Prickett**, Partner; *Best Lawyers*, Litigation and **Xuelin Teo**, Special Counsel, Clayton Utz

### Ethics & Professional Responsibility Exceptions: Privileges, Privacy and Critical Ethical Issues

- Legal Professional Privilege
- Privilege against self-incrimination
- Privacy concerns
- Conflict of interest: who acts for the company and who for the director?

» Presented by **Rod Saunders**, Barrister, Owen Dixon Chambers West

## ★ THE IN-HOUSE PERSPECTIVE

### Strategies to Avoid Enforcement Actions: An Ounce of Prevention is Worth a Pound of Cure

Getting through a regulatory enforcement action in one piece is all well and good, but not having to go through the process at all is even better. Gain practical insights and strategies to ensure regulatory compliance.

» Presented by **Megan Fincher**, Senior Legal Counsel, CSIRO

## ★ HEAR FROM THE OMBUDSMAN

### Case Study: Financial Ombudsman Service

In-depth case study illustrating a real-world situation that arose involving the FOS, how they approached the situation, what the parties involved did correctly or incorrectly, and how the situation was resolved.

» Presented by **Philip Field**, Lead Ombudsman - Banking and Finance, Financial Ombudsman Service

## ★ INSIGHTS FROM ASIC

### Fraud: Investigating the Art of Deception

An exploration of what ASIC has seen in contemporary investigations regarding the use of false documents and the business of 'fraud document' production

- Demonstrations concerning the creation of false documents
- The Why? Some of the drivers to false document production
- Observed failures and consequences in not verifying documents
- How fraudsters subvert verification
- Technologies seen and used to create fraudulent documents

» Presented by **Tony Creef**, Senior Investigator, Financial Services Enforcement, Australian Securities and Investments Commission

## SESSION 2: REGULATORY DISPUTES

\$480

2.00PM TO 5.15PM

1611V06B

» Chair: **Carmen Currie**, Barrister, Scottish House Chambers

### Civil Litigation and Penalties: Anything but Civil?

- A roadmap for the civil litigation route
- Settling civil penalty litigation

» Presented by **Michael Pearce SC**, Owen Dixon Chambers West

### Royal Commissions and Inquiries

- What to expect: tips and traps
- Responding to notices to produce, compiling witness statements and preparing for a hearing
- Making it out unscathed, more or less
- Handling matters involving the increasingly active IBAC

» Presented by **Howard Rapke**, Managing Partner, *Best Lawyers 2017*, Litigation, and **Roxanne Burd**, Senior Associate, Holding Redlich

### Taking Your Medicine: Enforceable Undertakings and Other Regulatory Settlements

- Is it a viable alternative to defending an alleged breach?
- A delicate balance: the risks and the rewards
- When to propose one and how to prepare

» Presented by **Zaven Mardrossian**, Partner, Arnold Bloch Liebler

### It Could Get Worse, a Lot Worse: Criminal Consequences

- Insider trading
- Foreign bribery legislation
- Anti-money laundering
- Whistleblower considerations

» Presented by **W Brind Zichy-Woinarski QC**, Aickin Chambers

THE HOT GROWTH AREA YOU CAN'T AFFORD TO IGNORE

## ATTEND AND EARN

7 CPD units including:  
6.5 units in Substantive Law  
0.5 units in Ethics & Professional Responsibility

# Lunchtime Web Seminars series

Only \$155

Join us on **Fridays at 12pm to 1pm (EST)** and hear legal experts present timely and relevant content.

The sessions will run as **LIVE WEB SEMINARS** so simply:



Pick and choose your sessions, or sign up for a bundle with great discounts on bulk bookings with our **Membership Program for Individuals** or **Corporate Subscription Packages** for firms. Compulsory core areas will be included throughout the CPD year. **LOG THESE UPCOMING DATES IN YOUR DIARY:**

### SEPTEMBER:

- 2 Practice Management: Risk Management Planning For Your Firm
- 16 Intellectual Property Law: Copyright versus Design Law
- 30 Ethics & Professional Responsibility: Ethical Issues Outside of the Workplace: Did I Just Say Too Much?

### OCTOBER:

- 14 Workplace Law: Best Practice in Drafting and Negotiating Employment Contracts?
- 28 Practice Management & Business Skills: Stress Management: A Survival Guide for Lawyers
- 28 Professional Skills: Assert Yourself: Success Through Assertiveness

### NOVEMBER:

- 18 Wills and Estates: Integrating Super into Estate Planning

### DECEMBER:

- 2 Property Law: Misleading or Deceptive Conduct in Contracts for the Sale of Land

Unable to watch it live? **BUY THE RECORDING of the seminar and watch it in your own time!**



Register online **NOW** at  
[www.legalwiseseminars.com/lunchseminars](http://www.legalwiseseminars.com/lunchseminars)

Easy access to

CURRENT LEGAL INFORMATION

with our

# NEW CORPORATE SUBSCRIPTION

Whatever your firm size, we can create a customised subscription that gives your staff everything they need to *stay ahead*

## How Does it Work?

As a corporate subscriber, any of your staff can choose from over 550 seminars in any format (face-to-face, live web or seminar recording) every CPD year throughout Australia and New Zealand.

Our extensive catalogue is constantly updated with new material for your organisation to access at their own convenience. Sign up your team or company and give your staff the resources they need to stay ahead of the competition!

## Benefits for Your Firm

- ➔ **Hassle Free CPD**  
Simply give your solicitors the subscription code to register from our huge range of face-to-face, live web seminars and seminar recordings
- ➔ **Capped Annual Spend**  
Easily manage CPD budgets with a capped annual spend
- ➔ **Fill Critical Learning Gaps**  
Allow your solicitors to access niche and high-level learning areas that may not be offered in your internal training
- ➔ **Build Your Library**  
For every seminar recording CPD hour you purchase, receive a Free Past Paper from our extensive range

Tell me More!

**legalwise**  
SEMINARS

For a tailor made offer contact  
**Jacqui Pacey** on: (02) 9387 8133 or  
[jpacey@legalwiseseminars.com.au](mailto:jpacey@legalwiseseminars.com.au)

\* Terms and conditions apply. See [www.legalwiseseminars.com.au](http://www.legalwiseseminars.com.au) for full details.

## COMMERCIALISING COPYRIGHT: INNOVATION AND THE 'IDEAS BOOM'

1611V04

WEDNESDAY, 23 NOVEMBER 2016 9.00AM TO 1.15PM \$480

Australia's 'ideas boom' and drive towards innovation will have a profound impact on the work of legal professionals working within copyright law. Master how to establish and commercialise copyright and intellectual property whilst considering key regulatory and industry developments.

» Chair: **Frances Wheelahan**, Partner, Corrs Chambers Westgarth



### NEW LEGISLATION

#### Key Developments and Hot Topics in Copyright Law

- The Copyright Amendment (Online Infringement) Bill in action
  - The test case: *The Village Roadshow & Foxtel*
  - The Productivity Commission's Report: Does Australia's copyright practice need modernisation and what could this mean for lawyers?
  - Copyright Amendment (Disability Access and Other Measures) Bill 2016
- » Presented by **Warwick Rothnie**, Barrister, Owen Dixon Chambers East

#### Copyright for Start-ups in the Ideas Boom

- The line between 'inspiration' and 'copying'
  - Raising money: issues with collaborations and crowdfunding
  - Tips and tricks for online businesses
  - Brand protection: copyright, trademarks, business names, domain names, or all four?
  - Commercialising IP: key concepts for lawyers
- » Presented by **Natalie Hickey**, Barrister, Owen Dixon Chambers West

#### Copyright in Social Media: Practical Risk Management

- What does fair usage mean in the context of social media?
  - Implied licensing
  - What does a social media copyright infringement look like?
  - Pitfalls of posting and repining
  - Who owns a social media account?
  - Advising on social media policy with respect to copyright
  - Crisis management
  - *Sevin vs Taylor*: Look out for 'copyright trolls'
- » Presented by **Sharon Givoni**, Principal, Sharon Givoni Intellectual Property Lawyers

#### Copyright Law and Digital Innovations

- Licensing digital services in light of new distribution methods
  - The *Commissioner of Taxation v Seven Network Limited*: protection for digitally created data streams and understanding which statutory protections apply
  - Big Data and cloud technology: How does copyright law apply to shared services?
- » Presented by **Emily Kleidon**, Senior Associate, Corrs Chambers Westgarth

#### ATTEND AND EARN

4 CPD units in Substantive Law

4  
CPD  
UNITS

## CPD MANDATORIES: FORGET THE LAW, SHOW ME THE MONEY

1611V05

WEDNESDAY, 23 NOVEMBER 2016 2.00PM TO 5.15PM \$480

Money makes the world go 'round, so put the law aside and make an investment in honing your financial skills while knocking out your mandatory CPDs. If you want to provide sage financial advice to your clients and be prepared for the future all while getting paid, then let our panel show you how to make dollars make sense.

» Chair: **Melissa Kirby**, Legal Director, Sharpe & Abel

#### Ethics & Professional Responsibility

##### The Price of Greed: Money, Ethics and the Law

"The main thing about money, Bud, is that it makes you do things you don't want to do." – Wall Street

- Your ethical obligations when you suspect unscrupulous financial activity by a client
- You notice suspicious financial figures in your firm or business: Now what do you do?
  - When can you or your client profit where you know a third-party is operating on incorrect information?
  - When does strong leverage veer into taking an unfair advantage?
  - Tough disclosure issues: financials and transparency
  - How open should you be with financial figures and your employees?

» Presented by **Theo Alexander**, Barrister, Owen Dixon Chambers West

#### Professional Skills

##### Stick 'em up! Negotiating to Get Paid

Whether you're a commercial lawyer, a litigator, or in-house counsel, you'll never escape the fact that at the end of the day a great many issues boil down to one inevitable factor: money.

- Master how to negotiate money matters to seal a deal, settle a dispute, or satisfy a client
  - Trying to identify the other side's true bottom line
  - Making an irrefutably persuasive argument: if there is such a thing!
  - Tips on handling a client or third-party upset about a financial issue

» Presented by **David Brett**, Consultant, McKean Park Lawyers

#### Practice Management & Business Skills

##### Operating Legal Practice Trust Accounts in Victoria

Borrowing, comingling or failing to properly track funds in a trust account is not a great idea, to put it mildly. Avoid disaster and get a handle on some of the most important and potentially problematic trust changes that came into play with the Uniform Law.

- Uniform Law and the consequences for trusts
- Changes to trust year and how it might affect you
- Understanding new legal forms for trust accounts

» Presented by **Jeffrey Luckins**, Director, William Buck

#### ATTEND AND EARN

3 CPD units including:  
1 unit in Ethics & Professional Responsibility  
1 unit in Practice Management & Business Skills  
1 unit in Professional Skills

3  
CPD  
UNITS

## ESTATE DISPUTES: DUCKING THE RISING COSTS OF LITIGATION

1611V07

THURSDAY, 24 NOVEMBER 2016 9.00AM TO 1.15PM \$480

Navigating estate disputes has become an ever more costly and time-consuming process. Master how to navigate estate litigation to secure successful and efficient outcomes for your client without wasting your, or your client's, time.



Chair and Opening Address: **Judge Kathryn Kings**, County Court Victoria

#### Solicitors' Duty of Care

- Update on *Calvert v Badenach*
- Instances of liability
- Can problems be fixed?
- Ethical issues

» Presented by **Carolyn Sparke QC**, Owen Dixon Chambers West

#### Testamentary Capacity: Recent Cases Contesting Capacity

One of the most frequent ways to dispute a will is to contest capacity. This session analyses recent cases where claims have been successful or where they have failed. Know and understand both sides of the story.

» Presented by **Ursula Stanisich**, Barrister and Nationally Accredited Mediator, Isaacs Chambers

#### Time Limits in Challenging Wills

Understand the applicable time limits, whether time can be extended, what legal principles apply, and the practice and procedure related to extension applications.

- Family Provision claims
- Rectification of wills
- Challenges to validity of wills: testamentary capacity, knowledge and approval, undue influence, fraud
- Revocation of probate
- Will construction cases
- R 54 applications
- Executors' commission applications

» Presented by **Richard Phillips**, Barrister, Isaacs Chambers

#### Recent Cases: Update and Analysis

The most recent cases in the area of succession, including Family Provision, construction of wills, statutory will applications. The cases will be discussed and the principles applied through a case study.

» Presented by **Nathan McOmish**, Barrister, Isaacs Chambers

“Good papers, very informative”

#### ATTEND AND EARN

4 CPD units in Substantive Law

4  
CPD  
UNITS

## TECHNOLOGY AND CYBER SECURITY FOR LAWYERS

1611V08

THURSDAY, 24 NOVEMBER 2016 2:00PM TO 5:15PM \$480

We live in a digital world where it is critical for lawyers to stay on top of technology and their privacy obligations. Let our specialists guide you on staying up-to-date with technology in your practice, keeping clients' information safe and adhering to your privacy law obligations. Don't miss this opportunity to keep your practice modern, efficient and compliant, all while gaining your core CPD points.

» Chair: **Sarah Fountain**, Senior Associate, DLA Piper, Founder of InsurTech Melbourne

### Ethics & Professional Responsibility Cyber Breaches: Staying on Top of Your Professional Responsibilities

- Ethical obligations in the event of a cyber breach
  - Penalties for breach of ethical obligations
  - Avoiding potential claims for duty of care and negligence
  - Creating a 'bullet-proof' data storage policy to ensure you keep on top of your ethical obligations
- » Presented by **Dudley Kneller**, Partner, Madgwicks Lawyers

#### PERSPECTIVES FROM THE PANEL

##### Professional Skills

##### How to Keep Your Clients' Data Safe

- The types of attack, and adversaries, you are likely to face
- Carrying out security and privacy risk assessments
- The role of cyber security insurance
- Implications of the new Australian Cyber Security Strategy
- Data breach disclosure and incident response
- Avoiding litigation and ransom demands and having a plan to respond

» Panellists:

**Nick Ellsmore**, Founder & Chief Apiarist, Hivint  
**Geoff Stooke**, Managing Director, Modern Risk Solutions  
**Sarah Fountain**, Senior Associate, DLA Piper, Founder of InsurTech Melbourne

##### Practice Management & Business Skills

##### Running a 'Mobile' Practice: New and Emerging Technologies

The way we communicate is changing rapidly with the emergence of new technologies. It is important to stay on top of new mobile technologies to ensure that you do not lose touch with your clients and that your legal practice remains accessible and adaptable.

» Presented by **Kurt Falkenstein**, Founder & Partner, General Standards

#### ATTEND AND EARN

3 CPD units including:  
1 unit in Ethics & Professional Responsibility  
1 unit in Practice Management & Business Skills  
1 unit in Professional Skills

3  
CPD  
UNITS

# INTERSTATE LIVE WEB SEMINARS

AGRIBUSINESS: A \$5 BILLION OPPORTUNITY \$480

THURSDAY 10 NOVEMBER 2016 9:00AM TO 1:15PM 1611S01

### Water Rights and Licensing: Rights and Key Issues

» Presented by **James Levinson**, Principal, Botten Levinson Lawyers; Recognised Planning and Environment Lawyer, Doyle's Guide 2016

### Capital Access and Foreign Investment in Agribusiness

» Presented by **Tara Page**, Partner- Adelaide, Thomson Geer; Recognised Agribusiness Lawyer, Doyle's Guide 2016

### Food Labelling and Advertising Changes

» Presented by **Rebecca Halkett**, Director, Kain Lawyers

### Brand Protection

» Presented by **Louise Emmett**, Partner, Madderns

### Penetration of Foreign Markets: Doing Business Overseas and the Risks

» Presented by **Susan O'Rourke**, Managing Director, Four Winds Legal

6TH ANNUAL MARITIME AND SHIPPING LAW SEMINAR \$480

WEDNESDAY 16 NOVEMBER 2016 9:00AM TO 1:15PM 1611W04

### Latest Developments in Maritime Law

» Presented by **Robert Corboy**, Barrister & Solicitor, Corboy Legal

### Maritime Insurance; Policy Changes in Practice

» Presented by **Richard Edwards**, Partner, DLA Piper

### A Study of Recent High Profile Cases in Ship Arrests and Insolvency

» Presented by: **Hazel Brewer**, Partner, Holman Fenwick Willan

### Tips and Traps in Shipbuilding Contracts

» Presented by **Dr Patricia Saraceni**, Director, Litigation and Dispute Resolution, Clifford Chance

### Ports Reform in Western Australia

» Presented by: **Richard Donaldson**, General Counsel, Pilbara Ports Authority

FOOD LAW: NEW RULES, NEW STRATEGIES \$480

THURSDAY 24 NOVEMBER 2016 9:00AM TO 1:15PM 1611N08

### Managing Food Safety Risks Through Product Recall or Withdrawal

» Presented by **Alan Edwards**, Senior Food Incident Response & Complaints Co-ordinator, NSW Food Authority

### Country of Origin: Fact, Fiction and the New Requirements

» Presented by **Chris Preston**, Director, Legal and Regulatory, Australian Food and Grocery Council

### Intellectual Property and the Food Industry

» Presented by **Spiro Pappas**, Director, Craft Legal

### Advertising and Labelling Compliance Requirements in the Sale of Food

» Presented by **Janine Curll**, Food Labelling and Regulatory Affairs Specialist/Director, Food Labelling Matters

## LEASING AND VALUATION FUNDAMENTALS WORKSHOP

1611V09

WEDNESDAY, 23 NOVEMBER 2016

9.00AM TO 5.15PM

\$860

One size rarely fits all when it comes to leasing. Attend this interactive workshop to explore the step by step process in drafting a watertight lease for any transaction. Participate in a series of interactive workshops and a live Q&A with experienced practitioners where all your questions will be answered.

» Chair: **Max Cameron**, Partner, Minter Ellison

SESSION 1: INTERACTIVE LEASE DRAFTING WORKSOP \$480

9.00AM TO 1.15PM 1611V09A

### Fundamentals of Drafting Leases

- Assignment of leases and subleases
- Adding value for the tenant
- Common clauses to include
- Rights and responsibilities of the tenant and landlord
- Determination of commencement date

» Presented by **Mark Flynn**, Partner, Mckean Park Lawyers

### Formalities and Legalities of Leases

- Statutory consents
- Lease formalities
- What you need to know about the *Retail Leases Act*
- Examples and cases of what went wrong and how to prevent it

» Presented by **Robert Hay QC**, Barrister, Owen Dixon Chambers West

### Dispute Resolution in Leasing

- Strategies for dealing with defaults
- Section 146 notices
- Options for termination
- Re-entry: tips and traps
- Claiming damages
- Abandoned goods

» Presented by **David Dickens**, Senior Associate, Hall & Wilcox Lawyers

### Live Q&A

Participate in a live Q&A where any questions you have had throughout the day can be asked and answered by an experienced practitioner.

» Presented by **Max Cameron**, Partner, Minter Ellison

SESSION 2: VALUATIONS IN LEASING WORKSHOP \$480

2.00PM TO 5.15PM 1611V09B

### A Valuer's Perspective on Leases

- How leases affect capital values
- The trend of side agreements to leases and what valuers need to know
- Common mistakes valuers find in leases
- Market update: what you need to know today

» Presented by **Jason Stevens**, Director, Herron Todd White

### The Lawyer and Valuer's Role in Market Rent Review Clauses

Market rent review clauses are frequently heavily negotiated in leases by lawyers, but do lawyers really understand how valuer's interpret and apply these clauses? In this session we look at how valuer's approach common rent review provisions in leases.

- The valuation process and the Retail Leases Act
- What information to provide to valuer's
- Case review: market rent reviews, the issues faced when it doesn't work and how to deal with it

» Presented by **Margot Sharpe**, Partner, Holding Redlich and **Jason Stevens**, Director, Herron Todd White

### Critical Leasing and Valuation Issues

- Negotiation, settling and disputes
- Effective rent/face rent and valuation determined incentives
- Obligations to repair and maintain
- Assignment of lease: tips
- Discounted rents for non-commercial tenants
- Drafting best practices for market rent review clauses
- Rent reviews that take into account tenant business performance

Bring your questions and your insights for a lively and informative Q&A where you can find the answers to your most pressing leasing and valuation issues.

» Panelists:

**Michael Westaway**, Partner, HWL Ebsworth  
**David Gabriel-Jones**, Principal, The Public Land Consultancy  
**Richard Brooks**, Partner, Ashurst

#### ATTEND AND EARN

7 CPD units in Substantive Law

7  
CPD  
UNITS

## WORKERS' COMPENSATION CONFERENCE

1611V10

FRIDAY, 25 NOVEMBER 2016

9.00AM TO 5.15PM

\$860

You wanted a timely and practical workers' compensation seminar and we've delivered. Hear about the latest cases and guidelines, pick up practical tips and checklists, master how to find success in the ever-growing area of psychiatric injury cases, discover how to streamline your WorkCover practice, and gain your CPD mandates all in one day.

SESSION 1: LATEST DEVELOPMENTS AND ISSUES  
IN WORKERS' COMPENSATION \$480

9.00AM TO 1.15PM

1611V10A

» Chair: **Mary Anne Hartley QC**, Owen Dixon Chambers West

## Workers' Compensation: Latest Developments and Decisions

- Magistrates' Court
- Serious injury applications (new Ministerial Guidelines)
- Damages actions
- Other relevant jurisdictions
- Appeals

» Presented by: **Nick Horner**, Barrister, Douglas Menzies Chambers

## CHECKLIST

When did the Injury Occur? During Work of Course!  
When are Injuries at Work not Really 'in the Course of Employment'?

- Application of the *Hatzimanolis* principle
- Fly-in/ fly-out workers
- Injuries sustained in 'overall period of employment'
- Checklist of factors
- Recent cases

» Presented by: **Jing Zhu**, Barrister, Douglas Menzies Chambers

## Assessing Psychiatric Injuries and Analysing Medical Findings

- Guidance on assessments
- What do psychiatrists look out for?
- Interpreting psychiatric reports

» Presented by: **Nigel Strauss**, Psychiatrist, Occupational Psychiatry

## Building a Mental Stress Case

- Assessing stress as a clinical medical condition
- Gathering evidence in a claim for a stress injury
- Pre-existing conditions and aggravations/ exacerbations
- Multi-factorial causes/ contributions
- Issues affecting quantum in statutory benefits cases and common law damages cases
- Examples of successful stress cases

» Presented by: **Campbell Hangay**, Barrister, Owen Dixon Chambers EastSESSION 2: CPD MANDATORIES FOR WORKERS'  
COMPENSATION LAWYERS \$480

2.00PM TO 5.15PM

1611V10B

» Chair: **Catherine Kusiak**, Barrister, Owen Dixon Chambers East

## Ethics &amp; Professional Responsibility

## Key Ethical Considerations for Workers' Compensation Lawyers

- Ethical considerations when instructing a medical professional
- Dealing with a self-represented or unrepresented opposing party
- Working with a client who has a mental illness

» Presented by: **Saide Bittar**, Solicitor & Specialist in Workers' Compensation & Risk, National Australia Bank; Former Legal Advisor to VIC Medical Panels

## Professional Skills

## Evidence and Pleadings in Workers' Compensation Cases

- Common mistakes in pleadings
- Drafting pleadings in compliance with the *Civil Procedure Act 2010*
- Interaction between pleadings and evidence

» Presented by: **Karina Popova**, Barrister, Owen Dixon Chambers West

## Practice Management &amp; Business Skills

## Streamlining the WorkCover Claims Processes

- Creating a structure to enable the handling of a large number of claims
- Efficient processing of WorkCover claims: understanding the inner workings of WorkCover
- Managing your practice to achieve the best results for clients through WorkCover

» Presented by: **Carolyn Ford**, Senior Associate, Maurice Blackburn

“ Very informative and interesting; great presenters ”

## ATTEND AND EARN

7 CPD units including:  
4 CPD units in Substantive Law  
1 CPD unit in Ethics & Professional Responsibility  
1 CPD unit in Professional Skills  
1 CPD unit in Practice Management & Business Skills

7  
CPD  
UNITSCONTRACT LAW:  
RISKY BUSINESS

1611V11

FRIDAY, 25 NOVEMBER 2016 9.00AM TO 1.15PM

\$480

Participate in this practical half day seminar to equip yourself with the knowledge and tools to mitigate any risk in contract drafting and keep one step ahead of the game.

» Chair: **Rohan Millar**, Barrister, Melbourne Chambers

## NEW LEGISLATION ALERT

## Preparing for the New Regime: Australian Unfair Contract Terms

- Terms in a standard form that are deemed unfair
- Understand how the change of legislation for standard form contracts will affect you
- Explore how the Australian Consumer Law assists in protecting against unfair contract terms
- The consequences of void terms in standard form contracts
- Misleading and deceptive conduct and unconscionable conduct claims and their impact on contracts

» Presented by **Laura Young**, Special Counsel, HWL Ebsworth

## Contracts and International Parties: Don't Miss the Boat

International contracting is on the rise. Even if your clients don't contract with international parties it's likely that the parties they do deal with have international links. Be prepared for the increasing global economy and what to watch out for.

- International clauses and understanding which laws apply
- Local contracts dealing with international suppliers
- What to consider before agreeing to a governing law and jurisdiction clause

» Presented by **Robert Boadle**, Barrister, Castan Chambers

## CASE STUDY

## Navigating the Complexities of Negotiation to Avoid Risk: A War Story

- Managing the road blocks
- Tips on how to assess your opponent's weakness
- Improving success rates in win win contracts
- Drafting risk allocation clauses: indemnity, limitation, exclusionary, agreed damages, liquidated damages

» Presented by **William Khong**, Partner, Holding Redlich

## WORKSHOP

## Dispute Resolution Clauses: Winning the War Before it Starts

- The importance of an effective dispute resolution clause
- Common dispute resolution processes
- The advantages and disadvantages of each process
- How a well drafted dispute resolution clause can give you an edge in any dispute
- Tips and what to avoid when drafting a dispute resolution clause

» Presented by **Suzanne Kupsch**, Barrister, Owen Dixon Chambers West

## ATTEND AND EARN

4 CPD units in Substantive Law

4  
CPD  
UNITSPROPERTY LAW WORKSHOP:  
TAX, TAX AND MORE TAX

1611V12

FRIDAY 25 NOVEMBER 2016 2.00PM TO 5.15PM

\$480

New compliance strategies must be implemented and understood in today's new property tax regime. Equip yourself with the tools to navigate the new tax rules with workshops delivered by our panel of experts and the OSR to uncover and master how the new changes will affect you.

» Chair: **David Marriott**, Partner, HWL Ebsworth

## CGT WORKSHOP

## Foreign Resident Capital Gains Withholding

The operation of the new regime requires new compliance considerations and will have an impact on all future transactions. Explore the implications from every angle.

- What do the new special conditions include?
- The exceptions to the regime
- Obtaining a clearance certificate
- Exploring the various requirements for CGT assets, foreign residents and excluded transactions
- Practical implications for the purchasers, vendors and secured parties

» Presented by **Robert Lissauer**, Taxation and International Business Director, Sothertons Melbourne

## Panel Discussion: Exploring the Foreign Resident CGT Withholding Rules

» Panelists:  
**Simon Tisher**, Barrister, Owen Dixon Chambers West  
**Rachel Wu**, Client Director, Pitcher Partners  
**Robert Lissauer**, Taxation and International Business Director, Sothertons Melbourne



## GST, STAMP DUTY &amp; LAND TAX WORKSHOP

## Preparing for the Changes: GST Update, Stamp Duty and Land Tax Foreign Surcharges

- Current GST issues for property transactions
- Victorian stamp duty and land tax changes for foreign investors
- Seeking exemptions from the Victorian stamp duty and land tax surcharges for foreign investors
- Overview of NSW and Queensland stamp duty land tax surcharges for foreign investors

» Presented by **Matthew Missaghi**, Special Counsel and **James Hamblin**, Senior Associate, Minter Ellison

## Round Table Discussion: Hear From the OSR

Participate in a live panel with and talk through the implications of the recent changes to GST and Stamp Duty. Bring your questions and insights and master how to deal with the new status quo.

» Panellists:  
**Sue Bosch**, Senior Revenue Specialist, State Revenue Office  
**Matthew Missaghi**, Special Counsel, Minter Ellison  
**James Hamblin**, Senior Associate, Minter Ellison

## ATTEND AND EARN

3 CPD units in Substantive Law

3  
CPD  
UNITS

## Would you like to gain your CPD points from the comfort of your desk, sofa or coffee shop?

Listed below is a small sample of available seminar recordings. As with our face-to-face seminars you will have access to the full written seminar materials with the click of a mouse. Victorian practitioners can claim 1 CPD point per hour (up to a maximum of 5 CPD points per year) from listening to recorded seminars. See our website for our full range.

Code	Practice Area	CPD Hours	Price	Code	Practice Area	CPD Hours	Price
<b>DO YOU ONLY NEED 1 CPD POINT? SEE LIST BELOW</b>							
OND167L01	Drafting Enforceable Termination Clauses: Retaining Rights and Gaining Leverage (July 2016)	1	\$155	OND163N18	9th Annual In-House Counsel Conference (NSW March 2016)	7	\$710
OND167L02	Spotlight on Spousal Maintenance Claims and Interim Financial Applications (July 2016)	1	\$155	OND163N18A	Session 1: Current Issues for In-House Counsel (NSW March 2016)	4	\$405
OND168L03	Ethical Issues Arising from Moving Firms, Partnership Dissolution or Merger (August 2016)	1	\$155	OND163N18B	Session 2: CPD Mandatories Made Easy for In-House Counsel (NSW March 2016)	3	\$330
OND168L04	All Things Executor: Exploring Less Common Aspects of Executorship (August 2016)	1	\$155	<b>IN-HOUSE COUNSEL</b>			
OND168L05	Compensation Issues in Employment Related Discrimination Matters (August 2016)	1	\$155				
<b>CONTRACT LAW</b>							
OND163V29	5th Annual Contracts Conference (VIC March 2016)	7	\$710	OND166V06	7th Annual Patent and Trade Marks Conference (VIC June 2016)	7	\$710
OND163V29A	Session 1: Contract Drafting and Enforcement (VIC March 2016)	4	\$405	OND166V06A	Trade Marks (VIC June 2016)	4	\$405
OND163V29B	Session 2: Key Issues in Contract Law (VIC March 2016)	3	\$330	OND166V06B	Ethics (VIC June 2016)	1	\$155
OND163V17	Contract Drafting Essentials (VIC March 2016)	3	\$330	OND166V06C	Patents (VIC June 2016)	3	\$330
<b>CORPORATE AND COMMERCIAL LAW</b>							
OND163S04A	Critical Issues in the Sale and Purchase of a Business (SA March 2016)	3	\$330	OND163V04	4th Annual Intellectual Property Law Conference (VIC March 2016)	7	\$710
OND163V15	Trusts and Deeds: Administering, Amending and Distributing (VIC March 2016)	4	\$405	OND163V04A	Latest Developments in Intellectual Property Law (VIC March 2016)	4	\$405
OND163Q38C	Commercial and Business Law Update (QLD March 2016)	3	\$330	OND163V04B	CPD Mandatories Made Easy for Intellectual Property Lawyers (VIC March 2016)	3	\$330
OND163N36	Business Sale Transactions: Advanced Practice (NSW March 2016)	7	\$710	<b>INTELLECTUAL PROPERTY</b>			
OND163N36A	Structures, Tax and Other Key Issues (NSW March 2016)	4	\$405				
OND163N36B	Advanced Skills to Achieve the Best Business Sale Outcome (NSW March 2016)	3	\$330	<b>LITIGATION</b>			
OND163N05	Directors and Officers Obligations, Duties and Good Governance (NSW March 2016)	4	\$405				
<b>CPD CORE AREAS</b>							
OND163V40	CPD Mandatories Made Easy for Litigators (VIC March 2016)	3	\$330	OND163N25	Commercial Litigation Conference (NSW March 2016)	7	\$710
OND163V22	CPD Mandatories Made Easy for All Lawyers (17 March) (VIC March 2016)	3	\$330	OND163N25A	Advanced Litigation Update and Skills (NSW March 2016)	4	\$405
OND163V20B	CPD Mandatories Made Easy for Personal Injury Practitioners (VIC March 2016)	3	\$330	OND163N25B	CPD Mandatories Made Easy for Litigators (NSW March 2016)	3	\$330
OND163V09B	CPD Mandatories Made Easy for Property Lawyers (VIC March 2016)	3	\$330	OND163N23	Litigation Skills Essentials (NSW March 2016)	3	\$330
OND163V04B	CPD Mandatories Made Easy for Intellectual Property Lawyers (VIC March 2016)	3	\$330	OND163N13	Evidence Master Class (NSW March 2016)	3	\$330
<b>FAMILY LAW</b>							
OND163Q13	6th Annual Family Law Conference (QLD March 2016)	7	\$710	<b>PERSONAL INJURY LAW</b>			
OND163Q13A	Family Law Practice and Procedure (QLD March 2016)	4	\$405				
OND163Q13B	CPD Compulsory Core Areas for Family Lawyers (QLD March 2016)	3	\$330	OND163V20	4th Annual Personal Injury Law Conference (VIC March 2016)	7	\$710
OND163N37	Family Law Advocacy Essentials (NSW March 2016)	4	\$405	OND163V20A	Key Personal Injury Law Issues and Cases (VIC March 2016)	4	\$405
OND163N04	8th Annual Family Law Conference (NSW March 2016)	7	\$710	OND163V20B	CPD Mandatories Made Easy for Personal Injury Practitioners (VIC March 2016)	3	\$330
OND163N04A	Current Issues Affecting Family Lawyers (NSW March 2016)	4	\$405	<b>PROPERTY, LEASING AND CONVEYANCING</b>			
OND163N04B	CPD Mandatories Made Easy for Family Lawyers (NSW March 2016)	3	\$330				
<b>GOVERNMENT AND ADMINISTRATIVE LAW</b>							
OND163W08	CPD Mandatories Made Easy for Government Solicitors (WA March 2016)	3	\$330	OND163V18	Conveyancing Fundamentals (VIC March 2016)	4	\$405
OND163N32	2nd Annual Government Lawyers Conference (NSW March 2016)	7	\$710	OND163V19	Retail and Commercial Leasing Conference (VIC March 2016)	7	\$710
OND163N32A	Current Issues for Government Lawyers (NSW March 2016)	4	\$405	OND163V19A	Key Issues in Leasing (VIC March 2016)	4	\$405
OND163N32B	CPD Mandatories Made Easy for Government Lawyers (NSW March 2016)	3	\$330	OND163V19B	Heads of Agreement, Variation and Permitted Use (VIC March 2016)	3	\$330
OND163V34	Practical Applications of Administrative Law (VIC March 2016)	4	\$405	OND163V09	Property Law Conference (VIC March 2016)	7	\$710
				OND163V09A	Current Concerns in Property Law (VIC March 2016)	4	\$405
				OND163V09B	CPD Mandatories Made Easy for Property Lawyers (VIC March 2016)	3	\$330
				<b>WILLS AND ESTATES</b>			
				OND163V30	Wills and Estates Conference (VIC March 2016)	4	\$405
				OND163V30A	Estate Disputes (VIC March 2016)	3	\$330
				OND163V30B	Will Drafting and Administration (VIC March 2016)	3	\$330
				<b>WORKPLACE LAW</b>			
				OND163N09	3rd Annual Workplace Law Symposium (NSW March 2016)	7	\$710
				OND163N09A	Current Issues in Employment Law (NSW March 2016)	4	\$405
				OND163N09B	CPD Mandatories Made Easy for Workplace Lawyers (NSW March 2016)	3	\$330



# 5 EASY WAYS TO REGISTER:

✉ PO Box 971, Bondi Junction, NSW 1355  
 DX 12072 Bondi Junction  
 @ info@legalwiseseminars.com.au

☎ Call: 02 9387 8133  
 ☎ Fax: 02 9387 8711  
 🌐 www.legalwiseseminars.com.au



## 2016 REGISTRATION FORM / TAX INVOICE

**EARLY BIRD OFFER!** REGISTER & PAY BY 14 OCTOBER 2016 & SAVE UP TO \$100

### YOUR DETAILS:

Title \_\_\_\_\_ First name \_\_\_\_\_  
 Last name \_\_\_\_\_  
 Job title \_\_\_\_\_  
 Organisation \_\_\_\_\_  
 Postal address \_\_\_\_\_  
 City \_\_\_\_\_ State \_\_\_\_\_ Postcode \_\_\_\_\_  
 DX \_\_\_\_\_  
 Email \_\_\_\_\_  
 Phone \_\_\_\_\_ Fax \_\_\_\_\_  
 Mobile \_\_\_\_\_

### PAYMENT DETAILS:

All registrations must be paid in full prior to the date of the event. All prices include GST and P&H. This document will be a tax invoice for GST when fully completed and you make a payment that is under \$1000. Please take a photocopy for your records.

**BY EFT:** Legalwise Seminars Pty Ltd  
 BSB: 062-124  
 Account no: 1048 9181  
 Please email your remittance advice to  
 accounts@legalwiseseminars.com.au

**BY CHEQUE:** Please find enclosed a cheque for \$ \_\_\_\_\_  
 made payable to Legalwise Seminars Pty Ltd ABN 40 049 329 749  
 ACN 102 742 843

**BY CREDIT CARD:** \$ \_\_\_\_\_  
 to my  MasterCard  Visa  AMEX  
 Card Number  
 □□□□ □□□□ □□□□ □□□□  
 Expiry Date \_\_\_\_\_ / \_\_\_\_\_ Security Number \_\_\_\_\_

CVV number for Amex is 4 digits on the front of the card.

All other cards last 3 digits on back.

Cardholder's name: \_\_\_\_\_

Cardholder's signature: \_\_\_\_\_

Not valid without signature

## PLEASE REGISTER ME

Choose from face to face, live web seminar or seminar recordings

**Venue:** InterContinental Melbourne The Rialto, 495 Collins Street, Melbourne

Seminar Name	Code	Early Bird Price	Standard Price	Face -to-Face	Seminar Recording	Live Web
School Law Conference	1611V01	\$760	\$860	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
Stream A, Session 1: Legal Responsibilities of Staff	1611V01A	\$395	\$480	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
Stream A, Session 2: Legal Concerns for Executive Staff	1611V01B	\$395	\$480	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
Stream B, Session 1: Student Wellbeing and the Law	1611V01C	\$395	\$480	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
Stream B, Session 2: Duty of Care Policies Workshop: School Responsibility and Risk Management	1611V01D	\$395	\$480	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
Making Administrative Decisions	1611V02	\$395	\$480	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
CPD Mandatories for In-House Counsel: You Against the World	1611V03	\$395	\$480	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
Commercialising Copyright: Innovation and the 'Ideas Boom'	1611V04	\$395	\$480	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
CPD Mandatories: Forget the Law, Show me the Money	1611V05	\$395	\$480	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
Regulatory Enforcement Conference	1611V06	\$760	\$860	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
Session 1: Regulatory Practice and Procedure	1611V06A	\$395	\$480	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
Session 2: Regulatory Disputes	1611V06B	\$395	\$480	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
Estate Disputes: Ducking the Rising Costs of Litigation	1611V07	\$395	\$480	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
Technology and Cyber Security for Lawyers	1611V08	\$395	\$480	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
Leasing and Valuation Fundamentals Workshop	1611V09	\$760	\$860	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
Session 1: Interactive Lease Drafting Workshop	1611V09A	\$395	\$480	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
Session 2: Valuations in Leasing Workshop	1611V09B	\$395	\$480	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
Workers' Compensation Conference	1611V10	\$760	\$860	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
Session 1: Latest Developments and Issues in Workers' Compensation	1611V10A	\$395	\$480	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
Session 2: CPD Mandatories for Workers' Compensation Lawyers	1611V10B	\$395	\$480	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
Contract Law: Risky Business	1611V11	\$395	\$480	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
Property Law Workshop: Tax, Tax and More Tax	1611V12	\$395	\$480	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>

Interstate Live Web Seminars	Early Bird Price	Standard Price	Live Web	Seminar Recording
Agribusiness: A \$5 Billion Opportunity (Live from SA)	\$395	\$480	<input type="checkbox"/>	<input type="checkbox"/>
6th Annual Maritime and Shipping Law Seminar (Live from WA)	\$395	\$480	<input type="checkbox"/>	<input type="checkbox"/>
Food Law: New Rules, New Strategies	\$395	\$480	<input type="checkbox"/>	<input type="checkbox"/>

## REGISTER FOR THE CPD SUBSCRIPTION FOR ONLY \$895

Choose 3 half day sessions (either face to face, live web seminars or video recordings)

Register me for the CPD Subscription

Seminar Code	Face -To-Face	Live Web	Video
1	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
2	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
3	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>

**NOTE:** you have until 31st March 2017 to choose all 3 seminars\*. In addition, choose 10 free seminar papers, from our website (only available to CPD subscribers) at <http://www.legalwiseseminars.com.au/pastpapers/>  
 \*CPD subscriptions for individuals only

**\*FOR FULL TERMS AND CONDITIONS** please visit [www.legalwiseseminars.com.au](http://www.legalwiseseminars.com.au) **Early Bird Offer:** Register and pay by 14 October 2016 to receive the Early Bird Price. **Live Web Seminars:** Live web seminars and seminar recordings prices are per person only. They are not to be distributed or for group viewings. Please note live web seminars and seminar recordings may be cancelled due to low numbers. If cancelled, we will offer the Face-to-Face option, a transfer to another seminar or a full refund. **Cancellation Policy:** You may nominate a replacement delegate to attend in your stead at any time. If you notify us in writing more than 5 working days prior to the event you may choose to: i. Obtain a credit for future use (valid for 24 months and cannot be exchanged for a refund) ii. Obtain a full refund iii. Transfer to another available seminar/conference in any format. If you notify us in writing within 1 to 5 working days prior you will be charged an administration fee of \$75 for a half day, \$150 for a full day or \$300 for a 2 day event. With the remaining balance you can choose to: i. Obtain a credit for future use (valid for 24 months and cannot be exchanged for a refund) ii. Transfer to another seminar/conference in any format and pay the difference. Any cancellations within 24 hours of the seminar will be charged the full payment and no refund or credit will be issued. **Transfer Policy:** Transfers between different formats are allowed without penalty more than 5 days working days prior to the event. For any amendments within 5 working days please see our Cancellation Policy. All notifications should be forwarded to [info@legalwiseseminars.com.au](mailto:info@legalwiseseminars.com.au)

BOOKING CODE: 169V WEB